

School of Business & Economics

Annual Report 2005-2006



College of Charleston

Beatty Center • 5 Liberty Street • Charleston, SC 29401

School of Business & Economics

Annual Report 2005-06

Vision and Strategic Goals

- Program of Choice in South Carolina
- Nationally recognized faculty & programs
- Resource for region's economic development

Strategic Objectives

- A culture of excellence in everything we do
- Student oriented as a School and faculty
- Nationally recognized faculty of teachers/scholars
- Distinguished programs
- Strongly linked to the Charleston economy
 - Economic Partnership Initiative
- Global in perspective
- Strong communication links with stakeholders
- Resources from State and private sources to fund vision

July 27, 2006

2005-06 was an extraordinarily successful year for the School of Business and Economics (SBE). We graduated 23 percent more students in 2006 (527 undergraduate students) than last year. The Beatty Center and contiguous Tate Center have provided a sense of place for our faculty, staff and students, as well as state-of-the-art facilities for our programs. Over 95 percent of our graduating seniors indicated they were satisfied when asked about their experiences with their coursework, professors, professor accessibility, SBE facilities, our new Student Success Center and SBE Career Services. One hundred-thirty-four students in the School of Business and Economics completed internships during the 2005-06 academic year. We also implemented a new Student Organization Council, and our students developed, organized and managed our first Professional Week in the spring of 2006.

A new organizational structure provided better focus for our programs. The newly created departments of Management and Entrepreneurship, and Marketing and Supply Chain Management facilitated coordination of our undergraduate coursework and assessment activities. Focus on our students' success was further enhanced with the establishment of the Student Success Center that brings together advising and career services for the School.

Faculty and programs are the heart of our school. Last fall we welcomed 14 new faculty members and this year we will see an additional 13 new faces leading our classes. As outstanding teachers/scholars, we also seek to uncover new knowledge that will serve as guide posts for business practice. Our faculty's scholarship resulted in the publication of six books, ten book chapters, 43 articles in refereed journals and 68 conference presentations in 2005-06. A number of new programs were launched or approved. The Hospitality and Tourism Management Major grew to almost 180 students over the year and graduated its first in the spring. The Small Business and Entrepreneurship Program, a key element of our Economic Partnership Initiative, grew from one faculty member to six faculty and staff positions. An emphasis on small business and entrepreneurship and the expansion of programs in the Tate Center for Entrepreneurship were made possible by over \$500,000 in new funding from the state legislature. Progress requires resources, and in addition to new state funding, private contributions totaled \$224,703 in cash and stocks for the fiscal year.

Our annual report for the college and the departments, centers and programs follows to give a full view of the year's activities. Thanks again to each of our faculty, staff, students and all our supporters for your contributions to a great year.



Robert Pitts, Dean

2005-06 Overview

1. Facilities - The first classes were held in the **Beatty Center** in the summer of 2005 and the first full schedule of classes in fall 2006. Approximately 90 percent of the School's classes are now housed in the Beatty Center or the contiguous Tate Center in state-of-the-art, technical classrooms. The Beatty Center has a new, computer equipped general classroom and has opened up space to equip a second computer classroom for the Hospitality and Tourism program in the Tate Center. The Beatty Center provides a sense of place for our programs, faculty, and students and has had a dramatic effect on the School's cohesion and the success of its programs.

2. Organization - A new **organizational and departmental structure** was established to better reflect our strategic plan and program initiatives. The Management and Marketing Department was reorganized into the Department of Marketing and Supply Chain Management and the Department of Management and Entrepreneurship. This reorganization better reflects our organizational structure with our strategic Economic Partnership initiatives in Entrepreneurship and Global Trade/Supply Chain Management. We also have new programs in Real Estate and a rapidly expanding department of Hospitality and Tourism Management. New department chairs began their terms in Accounting and Legal Studies (Dr. William Koprowski), Economics and Finance (Dr. Frank Hefner), and Management and Entrepreneurship (Dr. Tom Kent). Dr. Perry Woodside was appointed as Director of the Real Estate program established in the Department of Economics and Finance in May 2006.

A division of Student Services was established in the Beatty Center with the **Student Success Center** housing Student Advising and Career Services. Also, Ms. Marcia Snyder was appointed Coordinator of Retention and Assessment to spearhead our **Learning Goals** based assessment program with initial objectives approved, and data collected during the spring 2006 semester.

3. Students - The School **graduated 527 undergraduate students in 2005-06**, an increase of 23 percent from the previous year's 443 graduates. We served 1,549 undergraduate majors, an increase of 7.3 percent from 1,444. Undergraduate minors decreased from 190 to 159. The average SAT score increased to 1145 for all SBE majors. Graduate enrollments in the Master of Accountancy program remained stable.

2004-05	2005-06
420 undergraduate graduates 20% of CofC	527 undergraduate graduates 22% of CofC
~1444 undergraduate majors	~1549 undergraduate majors
~190 undergraduate minors	~159 undergraduate minors
SAT average for SBE students – 1123	SAT average for SBE students – 1145
Average class size is 28 for Fall 2005/6	10 classes had > 50 students; 397 classes had < 50
25 M.S. Accounting graduates in 04/05 35 students in program	24 M.S. Accounting graduates in 05/06 34 students in program

134 students in the School of Business and Economics completed internships during the 2005-06 academic year, approximately the same number as in the previous year. Of this

number, for-credit internships increased 40 percent largely due to our new Hospitality and Tourism Management Major and the decision across campus not to award transcript notation to non-credit internships. (A listing of internship hosts is provided in the Appendix.)

We **collected placement data** for the first time from 2006 graduates.

- 30% have jobs at graduation
- 23% plan to attend graduate / professional school within 1 year of graduation
- Average salary offer = \$36,516
- Average accepted salary = \$37,090
- Highest accepted starting salary = \$60,000

<u>Degree</u>	<u>Average Salary</u>	<u>Placement at time of graduation</u>
Accounting	\$42,613	59%
Business Administration	\$33,163	26%
Hospitality & Tourism	~\$27,200	36%
International Business	\$32,958	17%

A list of organizations at which our graduates accepted job offers at the time of the senior survey is provided in the Appendix.

When asked about their level of satisfaction with coursework, quality of SBE professors, SBE professor accessibility, SBE facilities, the Student Success Center and SBE Career Services, as well as an overall rating of the SBE, **95 percent or more** of the students responding indicated they were satisfied.

The School **established Admissions Requirements** which received approval from the College’s Faculty Senate and will go into effect in the fall of 2006. Students will be required to make a grade of “C-” or above on a set of six prerequisite courses including Accounting, Economics, Statistics, and Calculus. This should further our goal of academic excellence for our students.

Our goal to provide a student centered education was greatly enhanced by the formation of the **Student Success Center** and the assignment of staff to the area. Ms. Penny McKeever coordinates Academic Advising and Ms. Leah Hughes coordinates Career Development. We also strengthened our efforts through our student clubs with a greatly re-energized Investment Club and Accounting Association, monthly meetings between club presidents and the Dean, and the formation of the Business Association as a school wide organization. Through the Student Organization Council, our students organized and managed our first Professional Week in the spring of 2006.

4. Faculty - We welcomed **14 new faculty members for 2005-06** including nine tenure track and five visiting. The school hired exceptional new faculty with priority given to minorities and women. Two minority women joined our faculty during the year. A complete listing of new faculty for 2005-06 is provided in the Appendix. The Department of Hospitality and Tourism Management also hosted three internationally recognized scholars as part of its ongoing Visiting Scholar Program.

We hired qualified faculty to join SBE and will add seven tenure track and five visiting faculty in 2006-07. With this group we achieved our goal of adding qualified female and minority faculty to our roster with seven new female faculty hired, one of whom will add to our minority representation.

5. Scholarship - Strengthen faculty scholarship
Scholarship 2005-06

	Books	Book Chapters	Peer Reviewed Journal Articles	Presentations
Accounting and Business Law		1	4	16
Economics and Finance	1		6	11
Hospitality and Tourism Management	3	9	18	15
Management and Entrepreneurship	1		9	22
Marketing and Supply Chain Management	1	1	19	10
Above Includes double counting for multiple authored papers.				
Total excludes double counts	6	10	41	69

We increased summer research support, providing over \$97,000 during the academic year for faculty research with approximately \$50,000 provided by the Dean’s office, \$9,000 from the Hospitality and Tourism Management Department, and approximately \$38,000 from the Economic Partnership Initiative program.

6. Programs - A number of new programs were launched or significantly enhanced in 2005-06.

The **Hospitality and Tourism Management** Department began accepting students into their newly formed major. The program grew to approximately 180 students over the year and graduated its first class. With additional state funding, a cooperative research program between the Charleston Bureau of Tourism and the Tri-County Chamber of Commerce was established and developed a series of industry support programs including an occupancy study for area hotels.

The **Entrepreneurship and Small Business Program** is being funded as a key element of our Economic Partnership Initiative with an infusion of almost \$600,000 in new state appropriations. During the year, entrepreneurship faculty grew from one faculty member to six tenure track positions. In addition, funding allows the Tate Center for Entrepreneurship to better achieve its mission of outreach and integration. New initiatives through the Center include the formation of the **Family Enterprise Forum** with five sponsors and 15 members, and the development of a Franchise Program to be initiated in fall 2006. Other efforts include the Entrepreneurial Woman Series in collaboration with the Center for

Women, Charleston Angel Partners / South Carolina Investors Network (SCIN), FastTrac™ / ThinkTEC, Kauffman Foundation (PSED), YEScarolina, Students in Free Enterprise (SIFE) and its Speaker Series.

A **new concentration in Leadership, Change and Social Responsibility** was approved and will be housed in the Department of Management and Entrepreneurship.

The **School of Business & Economics Honors Program** was approved and Dr. Jane Clary, Professor of Economics, was appointed as the founding director. The program will begin in fall 2006.

The **Real Estate Program** was approved by President Lee Higdon. The program received a \$1,000,000 endowment and two new lines were approved for fall 2006 to begin the program. Dr. Perry Woodside was appointed as founding director of the program.

A learning goals based **assessment program** was initiated in 2005-06. As noted previously, Ms. Marcia Snyder was appointed as the Coordinator of Retention and Assessment with responsibility for this initiative. Ms. Snyder and Associate Dean Mack attended AACSB assessment training programs throughout the year. Learning goals were approved by faculty and students' writing will be examined as part of our communication goal. The Educational Benchmarking Incorporated (EBI) test for management and business knowledge was administered to graduating seniors for core area comparison to baselines.

7. Resource Development – SBE enjoyed significant success in resource development in 2005-06. A recurring budget addition of \$598,000 will fund the Economic Partnership Initiative in Small Business and Entrepreneurship providing three new faculty lines and four new staff positions. In addition, a non-recurring appropriation of \$150,000 funded the first year of the Office of Tourism Research in the Department of Hospitality and Tourism Management.

Private contributions totaled \$224,703 in cash and stocks for the fiscal year. This amount includes significant gifts for the Beatty and Tate Centers pledged in earlier years, but does not include pledges and unfulfilled promises in 2005-06. The first school specific Annual Fund Campaign through the College's Office of Development was a success, yielding over \$37,000 from coordinated mail and phone requests. Our Board of Governors provided significant support contributing over \$107,000 for the year in facility naming gifts, scholarships, and unrestricted funds.

An endowment pledge of \$1,000,000 will provide the foundation for the development of our program in Real Estate.

2005-06 Department and Program Highlights

Department of Accounting and Legal Studies – William Koprowski, Chair

2005-06 has been a year of change for the Department of Accounting and Legal Studies. Three faculty members, Professors Mack Tennyson, Robert Rouse, and Jim McKee, retired during the year while two Assistant Professors, Brad Trinkle and Mike Cipriano were successfully recruited and will join the faculty later this year. Associate Professor Jeff Yost was awarded tenure. The faculty produced a number of scholarly works during the year and made numerous presentations at professional meetings. The College was well represented by four faculty members at the American Accounting Association's Annual Meeting in San Francisco, and two faculty members attended the Academy of Legal Studies in Business' Annual Meeting, also in San Francisco. The Master of Science in Accounting program continues to mature with 100 percent student placement and an entering class with the most impressive credentials to date. There were 28 Master of Science in Accounting degrees awarded this year. The graduate program is one of only 169 AACSB Accredited Accounting Programs in the country, and joins Clemson and the University of South Carolina as the only three accredited accounting programs in the state. The market is equally strong for undergraduates with starting salaries nearly \$10,000 higher than other business school graduates. Many of our students have completed internships with the "Big Four" Accounting firms which continue to aggressively recruit our graduates on campus. 44 students graduated with a Bachelor of Science in Accounting. The Student Accounting Society organized three well attended career/professional events, as well as a barbecue social and a RiverDogs game.

Department of Economics and Finance – Frank Hefner, Chair

2005-06 has been an active year of transition, change, and growth for the Department. The Department successfully transitioned a new Chair and introduced three new faculty into the program: Mark Pyles, Heather Tierney, and Jocelyn Evans. Frank Hefner was promoted to Professor and Pete Calcagno received a successful third year review. The Department interviewed six candidates for two positions and hired Justin Benefield as an Assistant Professor of Finance/Real Estate. Next year the Department is bringing in two visiting assistant professors. The Student Finance and Investment Club has been re-energized with meetings of up to 100 students. The department sponsored two Finance students to attend the Redefining Investment Strategy Education Forum at the University of Dayton. The department is also partially funding one Economics major to attend the Undergraduate Workshop in Experimental Economics at George Mason University this summer. The department plans to recruit three faculty next year: 1. Assistant/Associate Professor of Finance to teach International Finance (replacement line); 2. Assistant/Associate Professor of Finance (real estate); 3. Assistant /Associate Professor of Economics to teach International Economics (replacement line). The faculty has been active in research and professional development. The department initiated several curriculum changes and introduced three new courses.

Department of Hospitality & Tourism Management – John Crotts, Chair

The Department had an outstanding inaugural year in terms of teaching, research, and service. A total of 236 students are currently accepted into our program: 165 Majors; 35 Business Administration Majors with Hospitality and Tourism Management concentrations; and 36 Minors. Student quality is high and the jobs our graduates are securing are equally impressive. In terms of faculty scholarship, the Department's five faculty authored one textbook, four book chapters, 17 refereed journal articles, five international conference presentations, one patent application, one awarded US Copyright, and generated over \$70,000 for sponsored research. In terms of service to the community, the Department was fully engaged in designing and implementing the Hospitality Performance Index, industry sponsored continuing education, Board Member of the first annual Charleston Food & Wine Festival, and serving on the editorial boards of the Journal of Travel Research, Journal of Travel Marketing, International Journal of Contemporary Hospitality Management, Tourism Review, Journal of Travel and Tourism Marketing, Scandinavian Journal of Hospitality and Tourism Management, and the Journal of Hospitality and Tourism. Service to the institution included a HTM faculty member serving as Chair, Faculty Committee for Institutional Effectiveness (elected by faculty; standing College-wide committee); Co-chair, College of Charleston SACS Accreditation Sub-Committee on Assessment (Appointment of President); Member, College of Charleston SACS Accreditation Committee (Appointment of Provost); Member, SBE Student Development Committee Member; SBE Scholarship Review Committee; Member, College of Charleston's Campus Internship Committee; Member, College of Charleston's Undergraduate Research Committee; Member, SBE Curriculum Committee; and Technology Committee of the School of Business and Economics.

Department of Management & Entrepreneurship – Tom Kent, Chair

The Department of Management and Entrepreneurship had a successful year in 2005-06. We hired 2 faculty in the Entrepreneurship area and successfully implemented a new concentration called Leadership, Change, and Social Responsibility. We had one new course approved and two additional courses are in the approval process. We enhanced our internship program and now offer many new company internships and have an increased number of students seeking internships. We created a departmental website and a newsletter that goes out to alumni, students, faculty, and friends.

Department of Marketing & Supply Chain Management - Kent Gourdin, Chair

The Department of Marketing and Supply Chain Management taught approximately 92 sections this past year. In addition, faculty oversaw 13 independent studies and 31 internships. Our faculty had direct contact with 413 students during the summer, 1,298 in the fall, and 1,231 in the spring. Faculty were very productive this year with their professional development, generating approximately 11 refereed journal articles, seven refereed presentations/proceedings, and five invited presentations. Many also have articles in various stages of review in both journals and conference proceedings. Marketing and Supply Chain Management faculty provide service both on-campus and off, participating in department, school and college committees and community groups. Julie Blose, Rhonda Mack, and Kent Gourdin mentored theses written by students at the Academic Magnet High School, while others are involved in local politics (Mark Hartley) and Toastmasters (Larry McNitt). Furthermore, Rene Mueller's efforts to administer two Title VI B grants and two FIPSE grants (one for Brazil and another for

North American Mobility) continue to provide benefits to faculty, staff, students, and the College as a whole. We successfully hired two new faculty who will be joining us in the Fall: Henry Xie in Marketing, a new PhD from St. Louis University, and Grace Zhang in Decision Sciences who recently received her PhD from North Texas University. Larry McNitt will retire at the end of the summer session, and Nacef Mouri has accepted a position at another institution.

International Business – Renee Mueller, Director

The International Business Program has had a highly active and successful year. Funds from several federal grant programs have been instrumental in developing international engagement opportunities for both faculty and students. Likewise, several conferences have heightened awareness of the International Business Program.

Significant work has been done on getting international internship programs. The highly prestigious Carl Duesberg Society's (CDS) internship program had 9 students enroll in the three month program and financial support was provided to students by the Title VIB grant we received several years ago. In addition, FIPSE grant funding supported the development of internships in Brazil (2) and Mexico (1). Maybank Shipping worked with 4 students in Cuba and several other students completed internships in Germany and Japan.

This year was a developmental year for several other international service projects. Faculty members traveled to Brazil to develop a program at the Cangacu Research Center in the Amazon Basin (which will be offered next summer). This year, collaboration with professors from the University of Northern Iowa has resulted in two additional summer projects for next year in Ghana and Nicaragua. Students participating in these programs will be working with local female entrepreneurs and micro-loan projects.

The International Business program hosted and co-hosted several conferences and sponsored several high profile speakers including:

- The North American Mobility Conference and Symposium, March 29-April 1, Charleston, SC.
- The 1st Annual International Education Conference, November 16-17, 2005, co-hosted with the SCWTC.
- China Connections Week, February 19-26, co-hosted with the School of Education.
- Vlado Kinda, Fulbright Scholar and Economist from Slovenia. Lecture "Emerging Economies of Eastern Europe", September 27, 2005.
- Gregory Guest, Asia Pacific Trade Manager, SC Department of Commerce. Lecture: "China-SC Business Connections: Demystifying the Dragon", February 21, 2006.
- Phillip Wiegriffe PhD, Plant Manager at Bosch-Lanxess, Lecture: "Doing Business with Brazil", March 1.

This year was also an active grant year. We submitted a FIPSE- North America mobility grant application entitled "Greening the Supply Chain: Promoting Economically and Socially Sustainable Environmental Development" for \$210,000. We also began the first year of a Title VIB Emerging Markets grant (\$189,000) entitled "Emerging Markets and

Less Commonly Taught Areas and Languages,” and finished another entitled “Engaging Students and Faculty in International Business.” In addition, we are in the second year of a consortia FIPSE-North America (approximately \$200,000) and FIPSE-Brazil (approximately \$200,000) four year grant program aimed at encouraging students to study abroad.

Importantly, these grants provided significant funding for faculty and students to become more involved internationally. In addition to financial support for the CDS, Mexico, and Brazil programs, grants provided funding for seven students who had demonstrated financial need. Likewise, nine faculty members received funding to support international travel and research.

Tate Center for Entrepreneurship – John Clarkin, Director

During the past year, the Tate Center for Entrepreneurship has made substantial progress toward its goal of becoming a pre-eminent Entrepreneurship Center by integrating research, curriculum, and community outreach. In the area of research, the Tate Center has provided more than \$38,000 in support for College of Charleston faculty research in entrepreneurship. The Center also hosted a symposium of national scholars to explore research using the Panel Study of Entrepreneurial Dynamics (PSED). During the past year, the Tate Center for Entrepreneurship has joined with more than 100 Entrepreneurship Centers across the country as a member of the National Consortium of Entrepreneurship Centers. Working with the Department of Management and Entrepreneurship on curriculum development, the Center serves as a nexus of educational programs that involve students, faculty, and members of the business community.

The Center’s approach to outreach activities has been one designed to match the educational needs of the local business community with the research expertise and undergraduate coursework of the Department’s faculty. During the past year, we have expanded our outreach activities, building on our existing programs and selecting new ones where our resources can be of value. We have expanded the number of sessions conducted by our South Carolina Economic Developer’s School (SCEDS). We have also built on the programs conducted by the Charleston Angel Partners (CHAP) to include additional seminars and video presentations. The number of courses in business planning delivered through the FastTrac™ Program has more than doubled over the past year. The number of entrepreneurial speakers brought to campus has also increased substantially. The Center continues to support the Center for Women’s *Entrepreneurial Woman Series*, the *Youth Entrepreneurship South Carolina* programs, and the Students in Free Enterprise (SIFE) organization. Programs added during the past year include a *Family Enterprise Forum*, a collaborative effort with the Cox Family Enterprise Center at Kennesaw State University, a program for equity investors conducted with the South Carolina Investor Network (SCIN), seminars on *How to Start and Run Your Small Business*, and a collaborative program delivered by the Service Corps of Retired Executives (SCORE). Financial support provided through state funding of our Economic Partnership Initiative in Small Business and Entrepreneurship has enabled us to hire additional staff to support our Department and Center activities.

Appendix

Faculty Change

New Faculty 2005-2006

Accounting and Legal Studies

- William Koprowski PhD - Temple University
- Visiting
- Philip Siegel

Management and Entrepreneurship

- Gordon Dehler, PhD - University of Cincinnati
 - Laquita Blockson, PhD - University of Pittsburgh
 - Kelly Shave, PhD - University of Duke
- Visiting
- Steve Mauldin

Economics and Finance

- Jocelyn Evans, PhD - University of South Carolina
- Mark Pyles, PhD - University of Kentucky
- Heather Tierny, PhD - University of California, Riverside

Hospitality and Tourism Management

- Robert Frash, PhD - Purdue University
- Visiting
- Tanya MacLaurin
 - Bing Pan, PhD - University of Illinois at Urbana-Champaign
 - Chris Ryan, PhD

Marketing and Supply Chain Management

- Visiting
- Juan Luis Martinez

Retirements and Resignations

Accounting and Legal Studies

- Jim McKee, PhD
- Robert Rouse, PhD
- Alan Styles, PhD

Management and Entrepreneurship

- Larry McNitt, PhD

Economics and Finance

- Rita Balaban, PhD

Marketing and Supply Chain Management

- Nacef Mouri, PhD

Incoming Faculty 2006-07

Accounting & Legal Studies

- Brad Trinkle, PhD - University of Alabama
- Mike Cipriano, PhD - University of South Carolina

Visiting

- Cecelia Fewox
- Carol Hubbard

Hospitality & Tourism Management

- Wayne Smith, PhD - Wilfred Laurier University

Management & Entrepreneurship

- David Hansen, PhD - University of Illinois at Chicago

Visiting

- Dot Moore, PhD - University of South Carolina

Marketing and Supply Chain

- Grace Zhang, PhD - University of North Texas
- Henry Yu Xie, PhD - University of St Louis

Visiting

- Holland Williams

Economics and Finance

- Justin Benefield, PhD - University of Alabama

Visiting

- Caroline Sandifer, ABD - University of South Carolina
- María Antonia Martínez Pais, PhD - University of Kansas

2005-06 Internship Host Organizations

A/P Recovery
Ad-Naps
AkzoNobel
All-in Entertainment
Baker Motor Company
Baldwin & Associates
Ballantyne Resort
Bank of America Mortgage
Batten & Moore, LLC
Beach Company
Bowhead Support
Briggs & Stratton
Chapdelaine Corp. Soc.
Charleston County Grants Admin.
Charleston Food & Wine. Fest.
Charleston Harbor Hilton
Charleston Magazine
Chevrolet Marketing
Classic Realty Enterprises
CMI Jewelry
Coach
College Directory Publishing
College of Charleston Controllers Office
College of Charleston Cougar Club
College of Charleston Sports Marketing Dept.
Columbia Export Services
Commonwealth Financial Group
Crabhouse Restaurant
Daniel Island Real Estate
Double Tree Guest Suites
Dr. Alterman Dental Office
E-Trujillo
Eyecare Specialties of Charleston
Family Violence Intervention
Gamble, Givens, & Moody
Hampton Inn
Hayne House Bed & Breakfast
Home Team Communications
Hyland Group
I'On Club
IEM Restaurants
Independent Mortgage of SC
J F Moran
JBM & Associates
Jolin Enterprises
King Charles Inn
Laird & Partners
Leshaco, Inc.
Linklaters
Market Pavilion Hotel
Martin Law Firm
McAllister Towing
Mediterra Catering
Merril Lynch
Military Sealift Command
Moody & Associates
Moore Kirkland & Beaton
Mortgage Lender, Inc.
MTV Network
MUSC Children's Hospital
Musselwhite & Branch Attorneys
New York Life
Northwestern Mutual Finance
Oppenhoff & Reider
Paramount Pictures
Posada Dos Orillas
Post & Courier
Premier Properties of Charleston
Prudential Carolina Real Estate
Real Estate Information Services
Regal Entertainment
RightClick Strategies
Riverside Designers
Robert Bosch
Rosen, Rosen and Hagood
S C Stingrays
S C World Trade Center
Safe-Ports
Samuel Shapiro & Co.
Scwerin Stadt Marketing
Sea Ray of Charleston
Smith Barney
Spa Adagio
Texas Scottish Rite Hospital
TravelClick
U S Customs & Border Protection
U S Department of State
U S District Courts
UBS Financial Services
United Bank of Switzerland
Wild Dunes Resort
Woodside & Associates
Yahoo! Deutschland

2005-06 Offers Accepted at Graduation

Adtran	Navy Management
Allen Lund	Training Program
Atlantic Community Bank	Peace Corps
Baldwin & Associates	Performed Line Products
Bank of America	Precision Color &
Beach Residential	Chemicals
Blackbaud	Prescriptives
Campus Crusade for Christ	PriceWaterhouse Coopers
Charleston Harbor Hilton	Professional Golf
Charleston Management Hotels	Association
Chevron	Restaurant Group-HHI
Classic Realty Enterprises	SCDHEC
College of Charleston	Sea Ray of Charleston
Commonwealth Financial	Sherwin Williams
Daniel Island Real Estate	Swadeshi Yoga
Gap, Inc.	The Oops! Company
GlaxoSmithKline	U S Dairy Export Council
Harbon Resort & Marina	Waterfront Properties
Haseldon Co., Inc.	Yourdentaltech.com
Hendrick BMW	
IBM	
J. F. Moran	
Keller Williams	
KPMG	
Mediterra Catering	